

# Internal Consulting

For HR professionals wanting to build a deeper, strategic relationship with their internal customers that delivers results.

You need to know:

- A simple and easy to use internal consulting model is that works
- How you can demonstrate you have credibility and capability with your stakeholders
- How you can disengage effectively from projects / initiatives whilst keeping your stakeholders happy
- How you can act as a trusted advisor to the business
- How you can manage your stakeholders effectively

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This 2.5 day programme enables participants to develop internal consultancy skills that work.

You will learn why an internal consultancy approach is useful and an effective, simple model which you can use in day to day and project based HR activities. Truly partnering with the business (rather than just hand-hold them), and how to build your reputation as a credible and capable HR operator is a core theme in this programme. Enhancing and refining your coaching skills as well as applying your business acumen to achieve results are also key components of this module.

Delivered in association with AUT and Acumen, this challenging and thought provoking programme will help you become an effective and credible internal consultant within your organisation.

## Programme Topics:

- What is internal consulting and how can it support your success?
- Partnering techniques
- Stakeholder management
- Building credibility
- Enhanced coaching and influencing skills

## Delivered in Auckland

**\$2,495 (+ GST)**